

**ATRANS**

14<sup>th</sup> Annual Conference  
18 December 2021



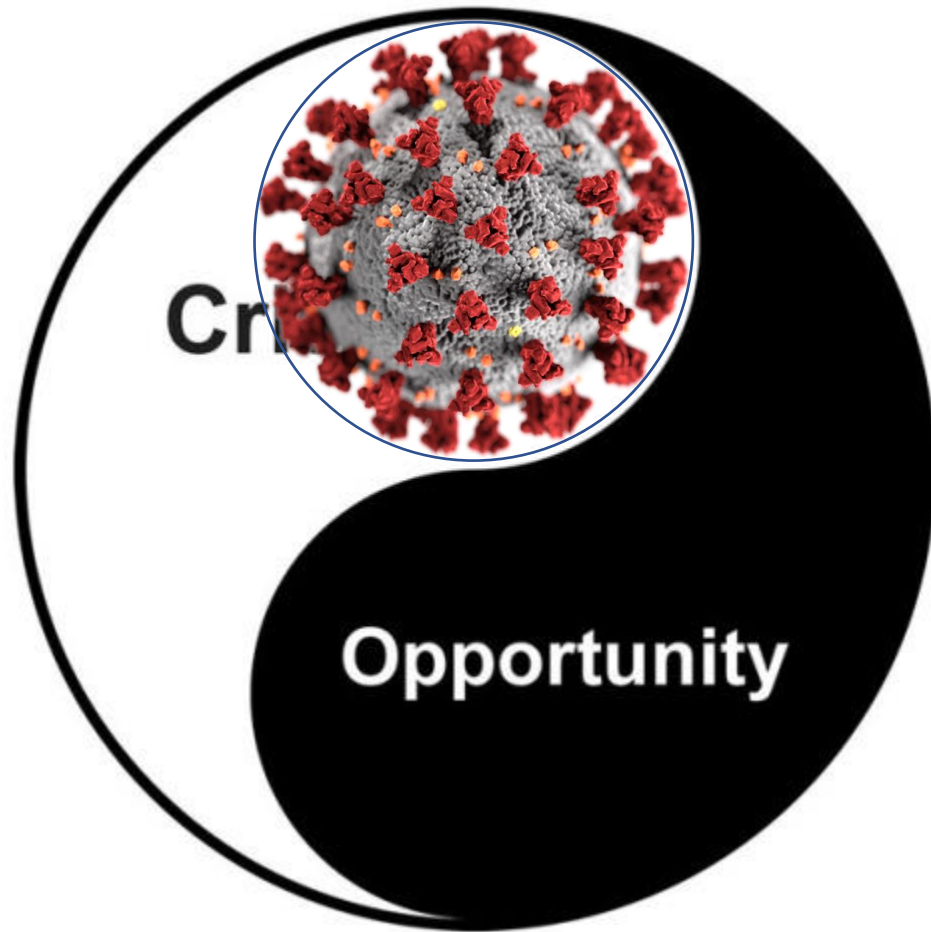
# PUBLIC TRANSPORT

## REFORMS

A Journey in Three Axes:  
Competition, Ownership and  
Regulation

Rene S. Santiago

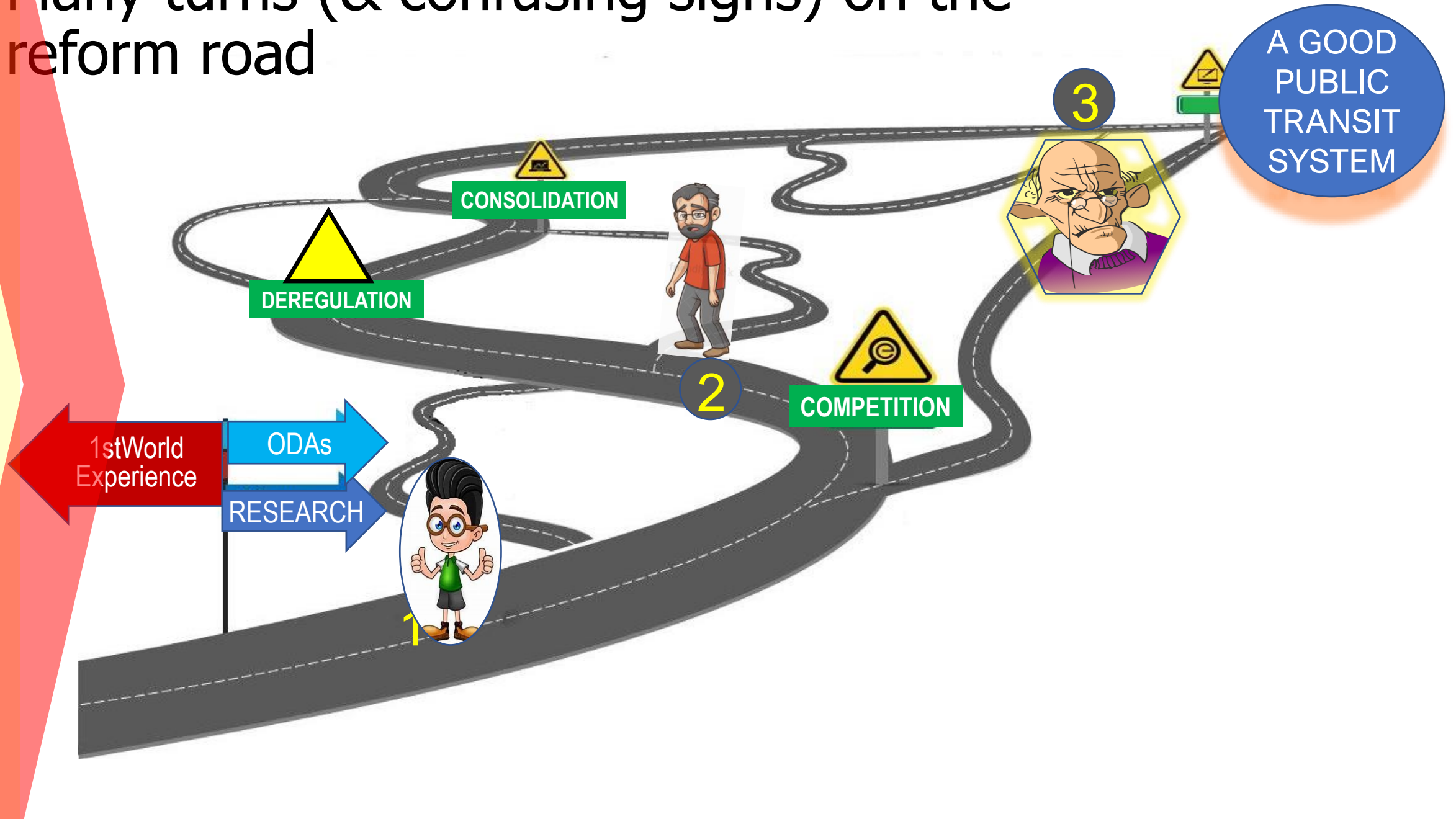
# Danger or Opportunity on the Reform Road?



## Rare Opportunity:

- Reset urban transport system  
(*especially, the road-based PT system*)
- Slowdown and re-calibrate the reform roadmap
- Accelerate long-simmering reforms of PT

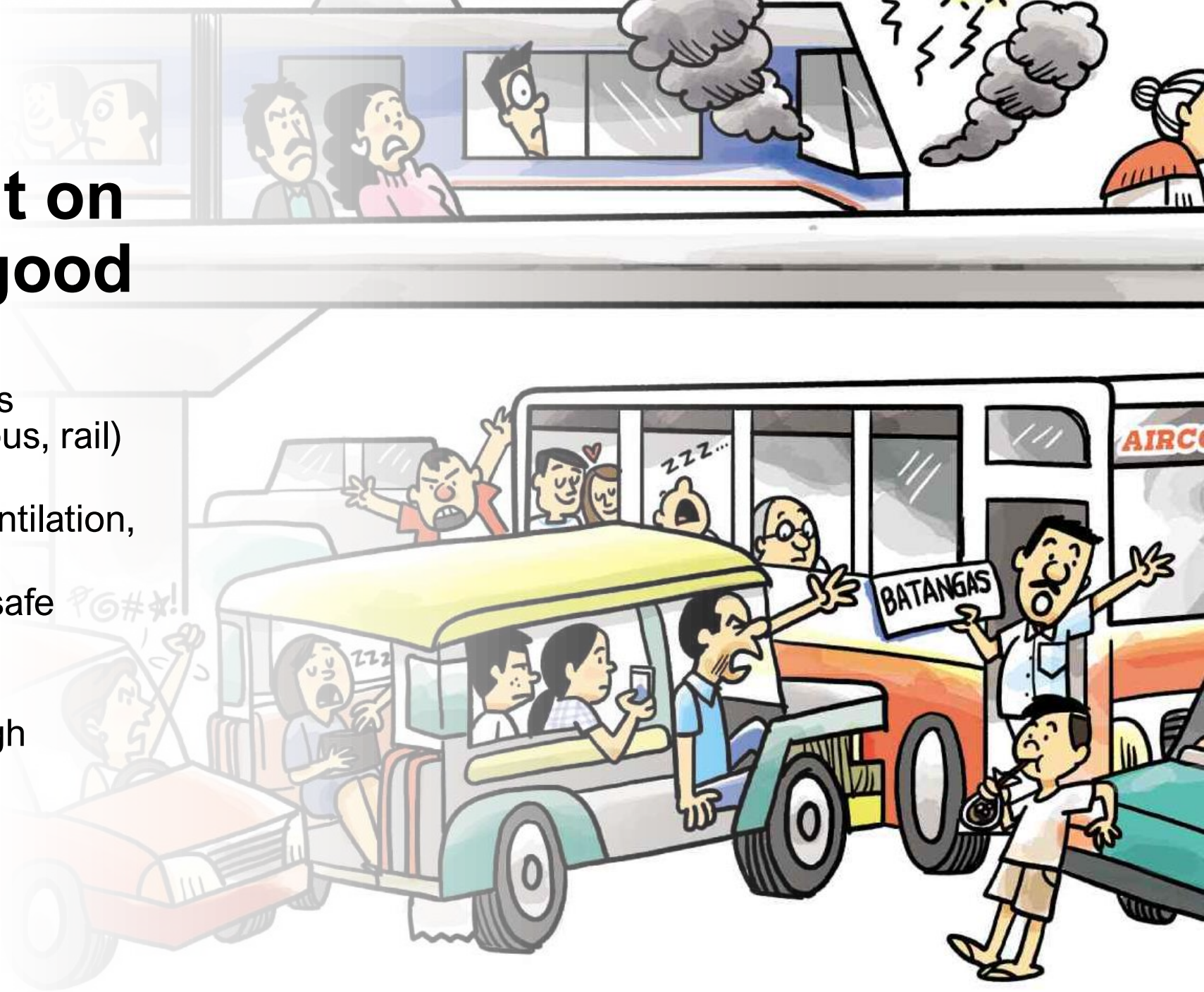
# Many turns (& confusing signs) on the reform road





# Broad agreement on what makes PT good

- Convenient transfers across different modes (jeepney, bus, rail) with no cost penalties
- On-board comfort (seat, ventilation, personal space)
- Accessible, convenient, & safe loading/unloading point
- Reasonable journey time
- Reliability, predictability, high frequency
- Affordable fares



BUT . . .  
No well-trodden road



Journey  
need not be  
as puzzling as  
a Rubik's  
Cube



# My early exploration was on 2 Axes

←----- REGULATION ----->

↑----- COMPETITION -----↓

Regime	Demand on Public Institutions		Demand on Public Funds		Externalities: Effects on Other Sectors	
	Short Term	Long Term	Short Term	Long Term	Short Term	Long Term
Public Monopoly	Medium: Capacity building for bureaucracy	HIGH: enlarge bureaucracy for transit O&M	HIGH: Funding to buy out or replace fleet	HIGH: Capex & Operating Subsidy	HIGH: Adverse effects on existing operators	LOW: minimized traffic impact
Controlled** Competition	High: Reform the regulatory agency & franchising law	Low: small bureaucracy required	Medium: Gov't may need to seed the consolidation	LOW: sound fare will lead to zero subsidy	Medium: Bus consolidation	Low: minimized traffic impact from fleet management
Deregulated Regime	LOW: small bureaucracy & low competency	LOW small bureaucracy & low competency	NONE	LOW: for common infrastructure	Low: no change in current structure	HIGH: high congestion due to street competition

\*\*Estache & Gomez-Lobo. "The Limits to Bus Competition in Urban Bus Services in Developing Countries", World Bank Policy Research Working Paper 3207 (Feb 2004)

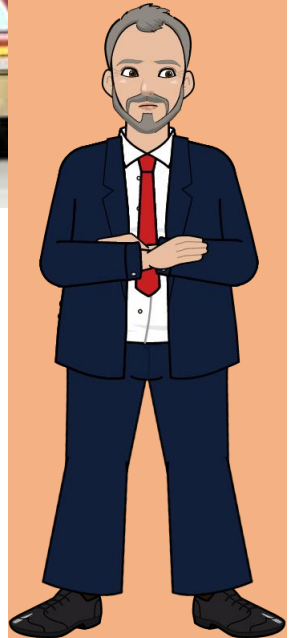


# Is this supply deficiency (no competition)?

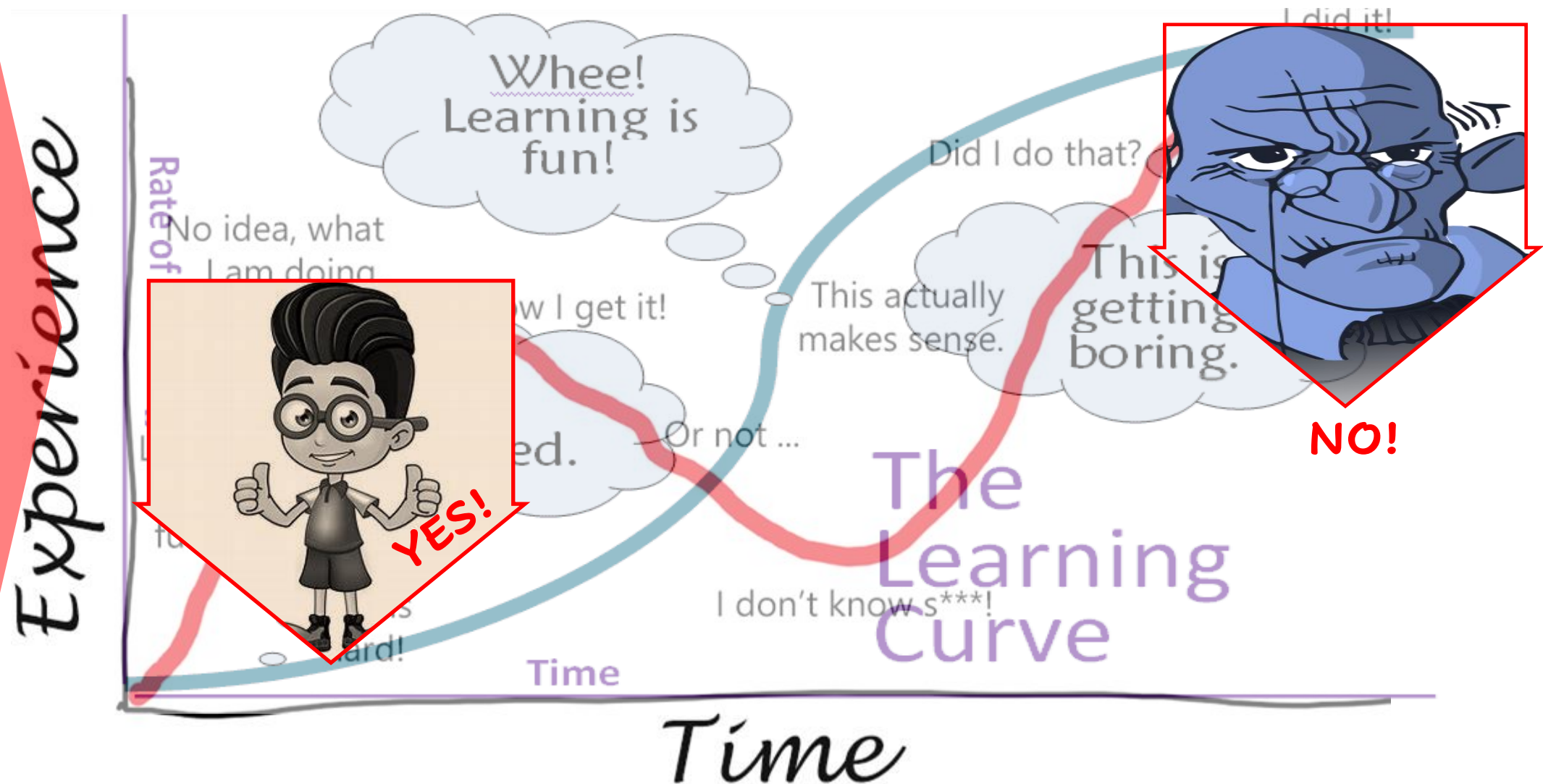


YES, lack of supply  
caused by  
Gov't Regulator  
restricting  
competition

NO, supply is  
adequate but  
Fare too low

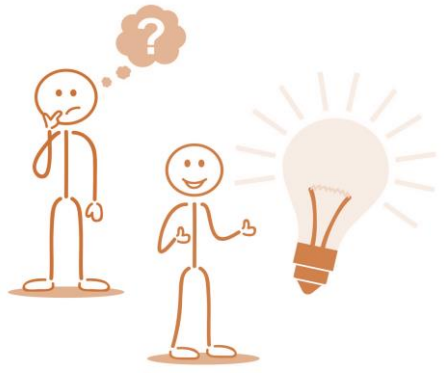


# Viewpoints differ, as position in LC progress

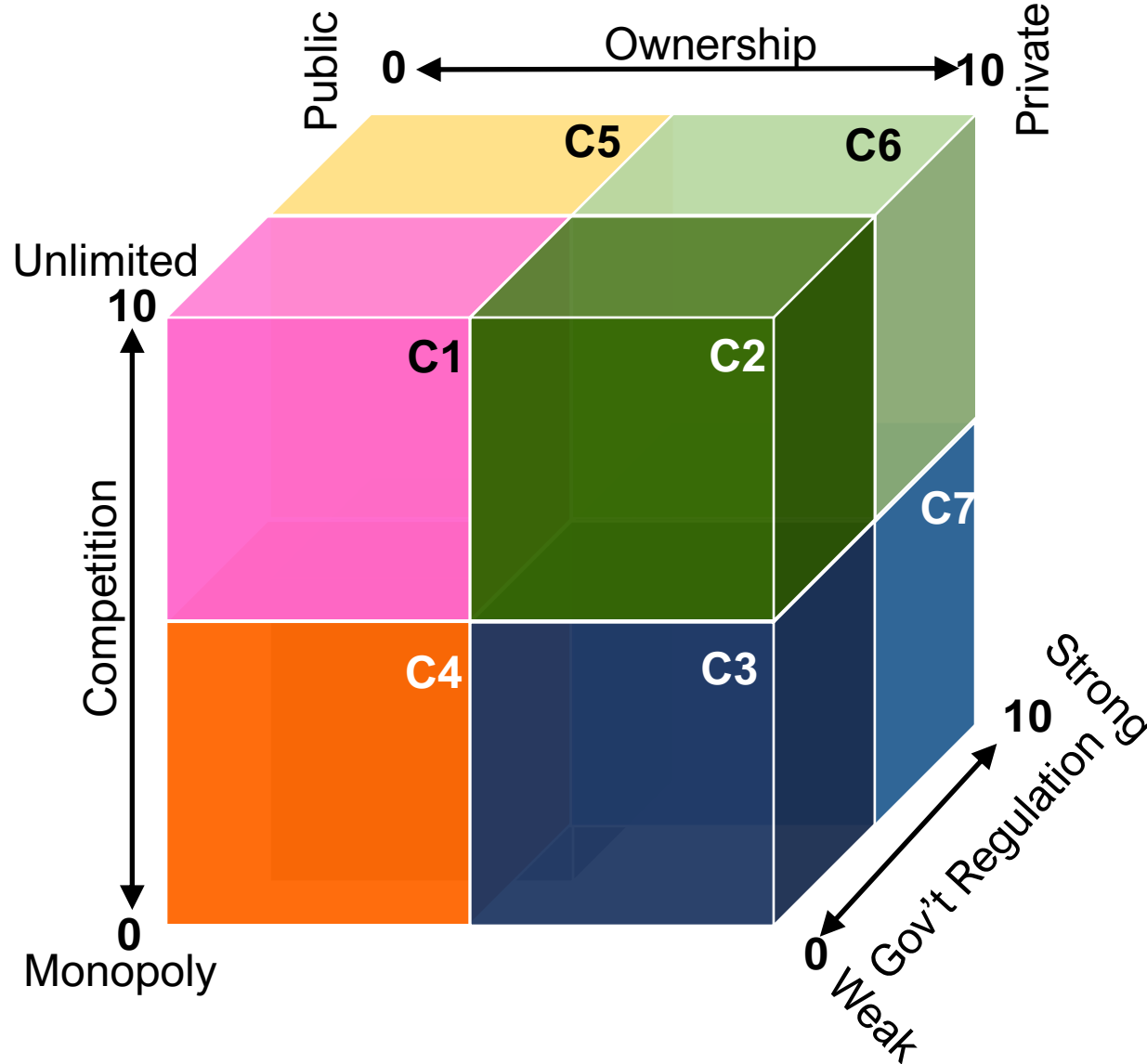




# As well as starting position in the cube



Trifecta of  
x=Ownership  
y=Competition  
z= Regulation



## STO Framework of THREDBO \*

### STRATEGIC:

Movement in 2 dimensions, or change in Cube

### TACTICAL:

Change of position within same Cube, in 1 dimension

### OPERATIONAL:

Improvement w/No change in position w/in a Cube

*\*Yale Z. Wong and David Hensher, "The Thredbo Story: A Journey of Competition and Ownership in land transportation market", Research in Transportation Economics, vol69 (Sept 2018)*

# The View of C1W Cities

## Reform Threads

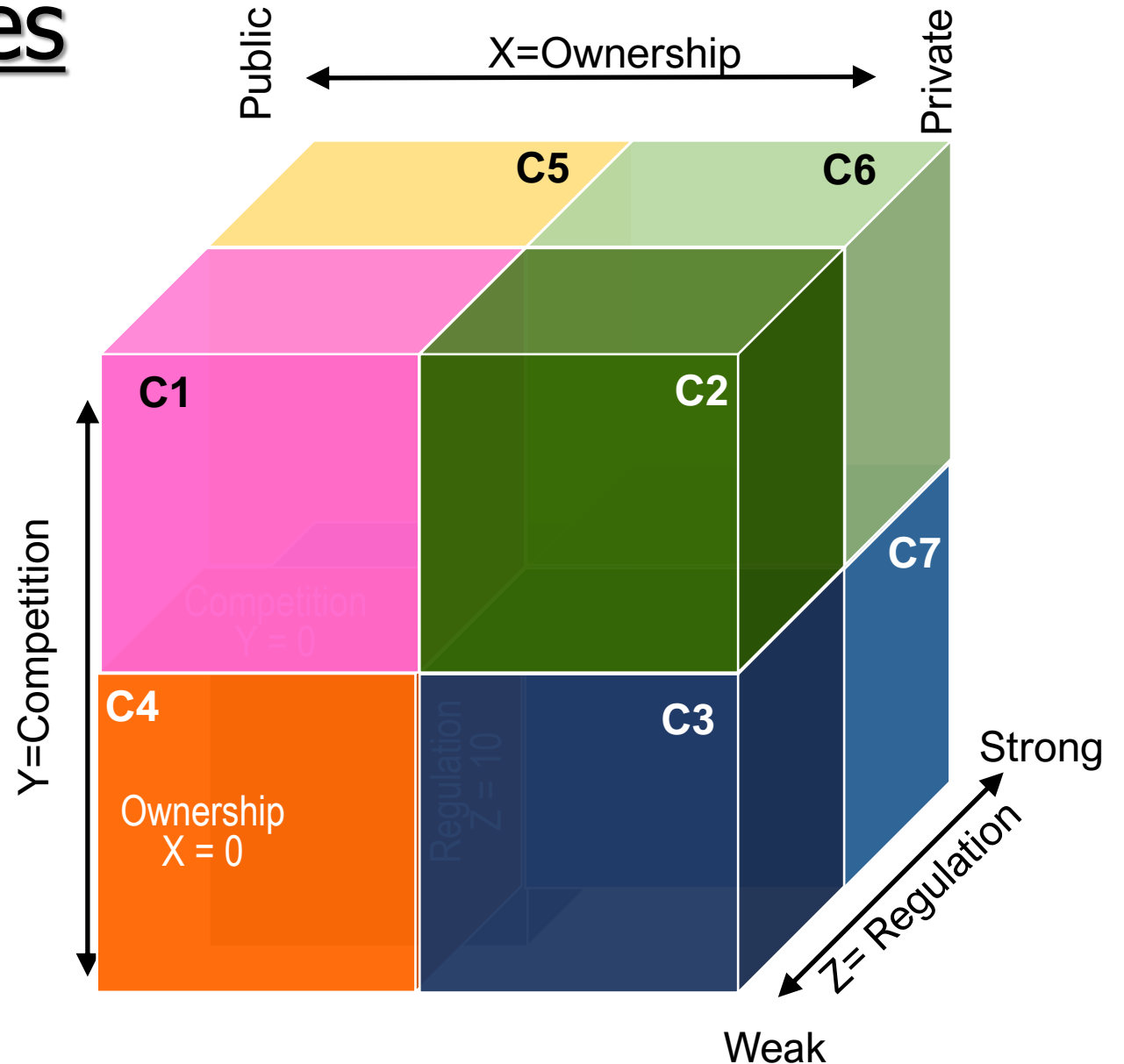
- Unbundling
- Service Contracting
- Movement on Y axis



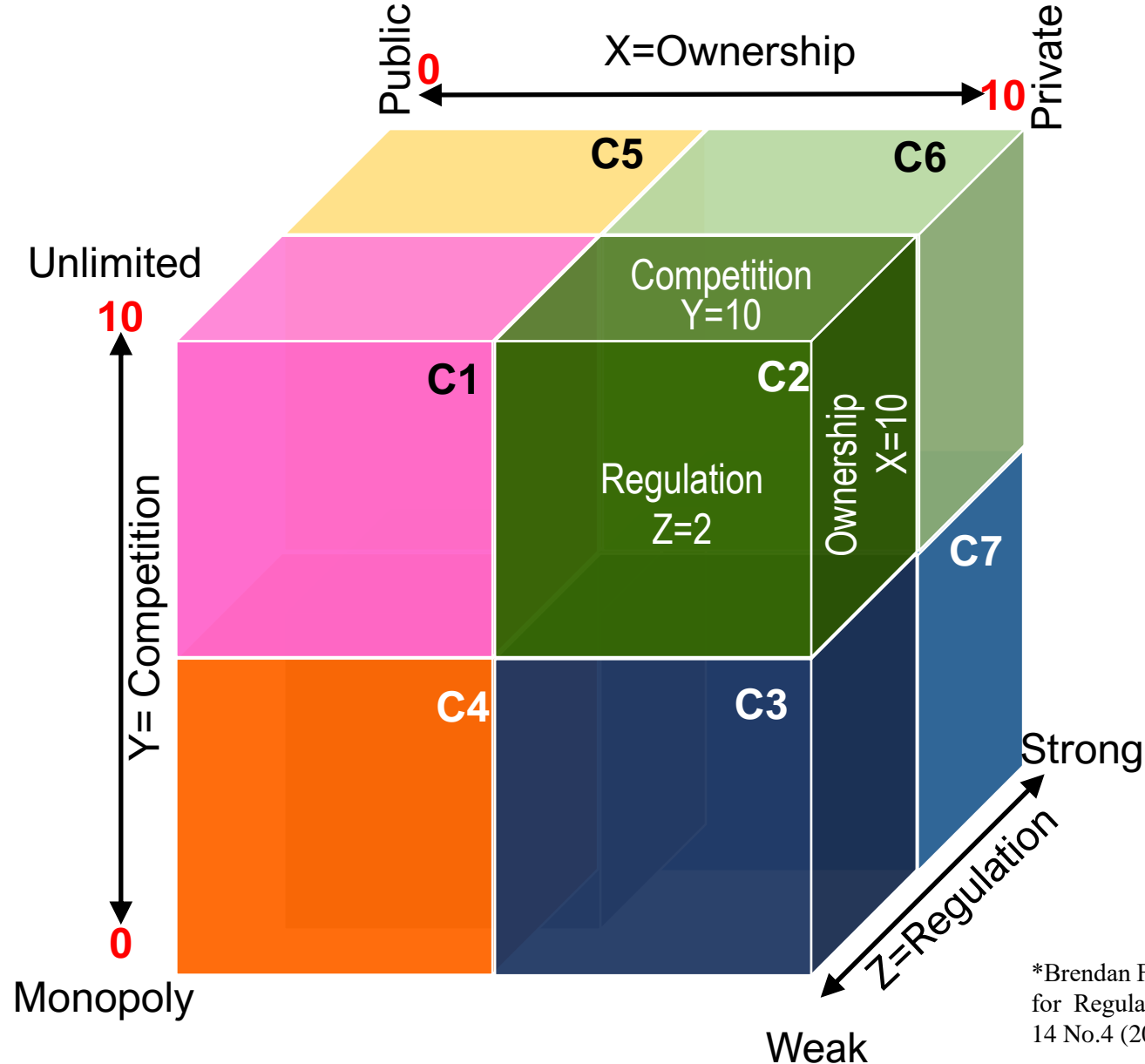
## Thredbo Countries [C4]

(X=0, Y=0, Z=10)

- Local Public Transit Authorities
- Nil to Zero paratransit
- Car as dominant mode



# The View of C3W Cities (“Threadbare” Countries)



## Philippine [C2 Corner]

( $X=10, Y=10, Z=2$ )

- Weak Institutions (Z)
- Multi-modal Competition of many small operators
- Private Ownership (X)



## Reform Threads

- Consolidation (Y)  $\rightarrow$  C3
- Regulation (Z)  $\rightarrow$  C6
- Zero change on X axis

\*Brendan Finn .“Urban Bus Services in DC and Countries in Transition: A Framework for Regulatory and Institutional Developments” Journal of Public Transportation , vol 14 No.4 (2011)





*One Way to speed up your journey*

Look back to PT Reforms in last 45 Years

LITERATURE  
ON PT  
REFORMS

Fascination with BRTs

Limited Competition in Urban Transport Services

Growth of Busways

Unfettered Competition Mantra from IBRD & other MFIs

Bus Consolidation in Other Asian cities. BKK went for a public monopoly (BMTA)

Love Bus pioneered aircon & P2P services

Bus Consolidation From 120+ to 14 Consortia Color coded livery & routes

Taipei built 11 busways

SG Bus companies diversified into multi-modal services

BMTA added bus contracting to private companies

Saga of Cebu BRT Project

EDSA Carousel morphed into Busway

ICR Bus Route Restructuring & Consolidation ordered May 2020. From ~600 to 31 Operators

Dismantling of consortia; Re-birth of the "more the merrier"

Deregulation & Devolution. Trike franchising devolved to LGUs

PUVM Launched in 2017. Aimed for 100% vehicle replacement & consolidation by 2022

PT REFORMS in  
Other ASIAN Cities

1975-1990

1990-2015

2015 - present

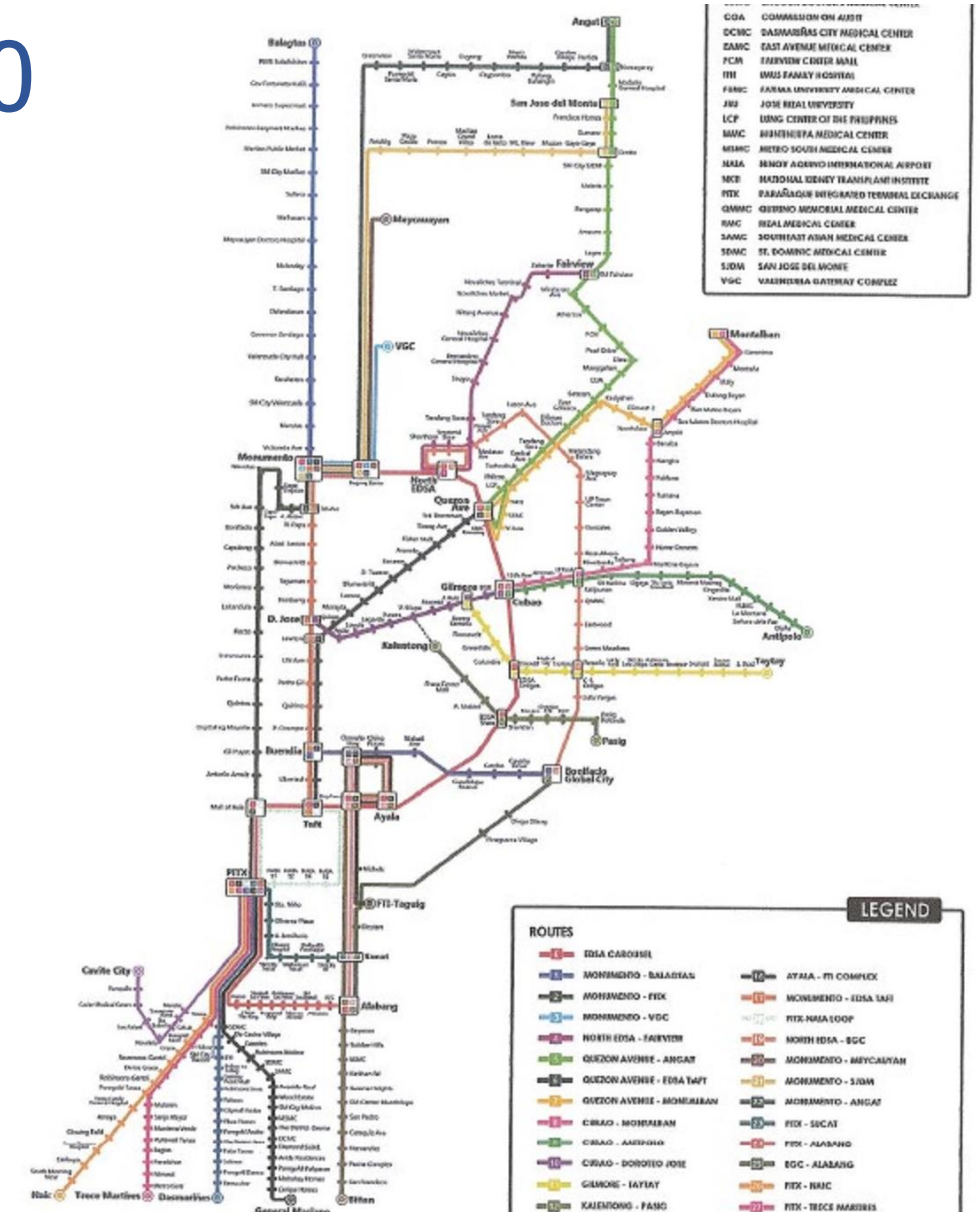
PHILIPPINE EXPERIMENT on PT REFORMS



# Bus Consolidation version 2020

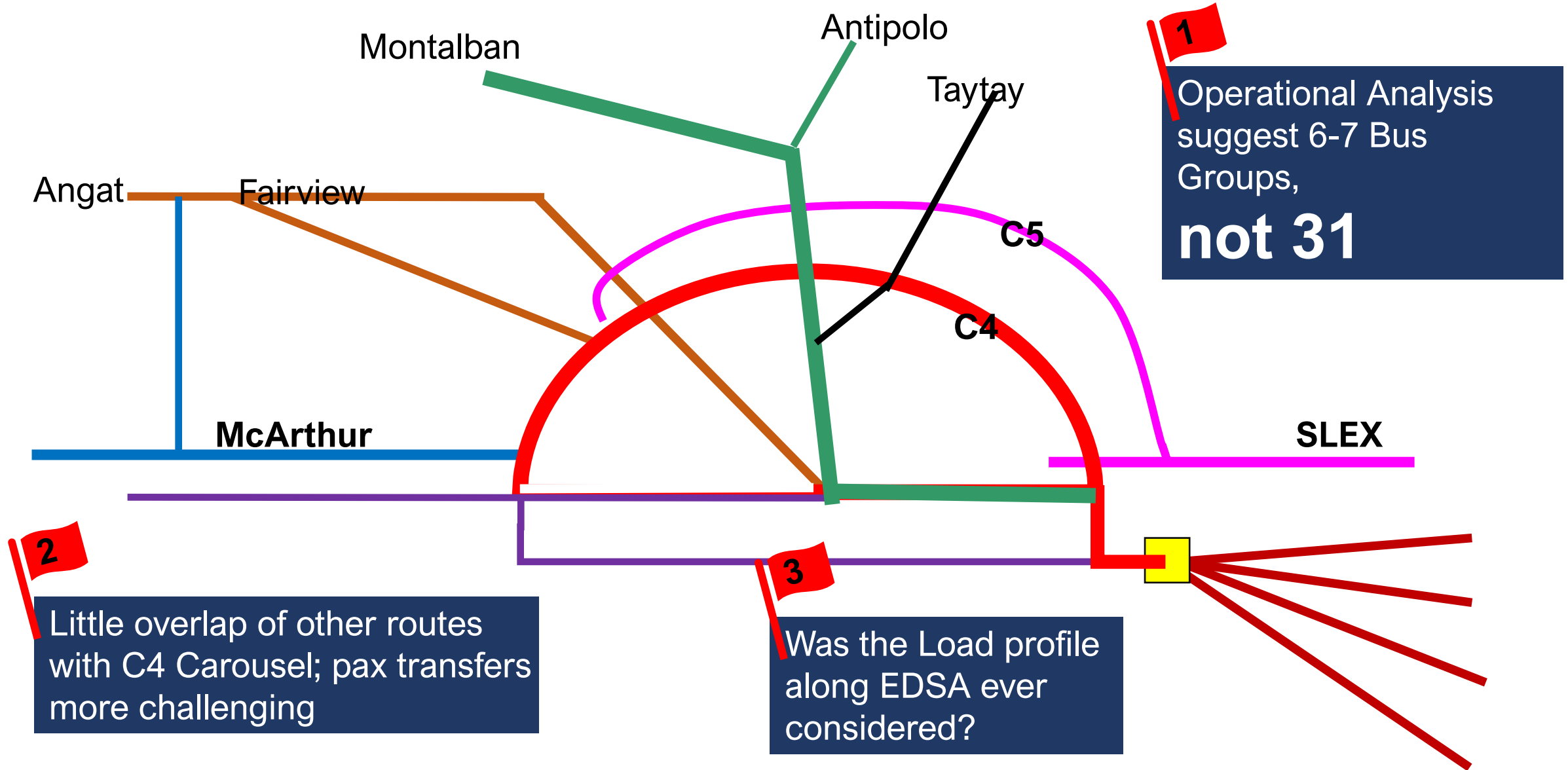
- Merger of 600+ operators into 31
- Existing operators to re-apply for franchise (1 franchise=1 route)
- Intra-bus transfers, turn-around points, depot locations (unspecified)
- Color-coding buses & routes (31 colors)

Guarino, et.al "A Study into Viability of Consolidating Bus Companies Operating in Metro Manila", 8<sup>th</sup> TSSP Conference (1997)





# Bus Routes Structure → Number of Operators



# Tale of 2 Bus Consolidations

## **Consolidation circa 1970s**

1. Presidential LOI#532, 1343 9s1975
2. Cabinet-level steering committee (COBRE)
3. Full-time Project Team inter-acting with bus operators
4. Route structure derived from operator's suggestions
5. Bus livery (color) for bus fleets proposed by consortium & approved by COBRE. Same with route color
6. No reduction in bus number, minimum fleet size for each consortium

## **Consolidation circa 2020s**

1. LTFRB Memo Order 2020-019
2. ??? Maybe 3-pax Board of LTFRB
3. Undetermined project team
4. New route structure proposed by a consultant & imposed to operators
5. Route color and code number imposed by LTFRB
6. Reduction in bus number from ~10,000 to 4,600

# The PUVM\*: Teething or Systemic Problem?



- ➔ Target: replace 200k+ jeepneys with minibus by 2021
- ➔ Re-design all PT routes (to be done by LGUs)
- ➔ Consolidate operators: one 'coop' = one route

## **Dubious Assumptions:**

- New vehicle will be viable at same old fare
- LGUs can prepare route plans, following LPTRP Manual
- Consolidation will happen, by fiat

\* PUVM – **P**ublic **U**tility **V**ehicle **M**odernization, a Phil government program to phase out old LAMAT, launched in 2017



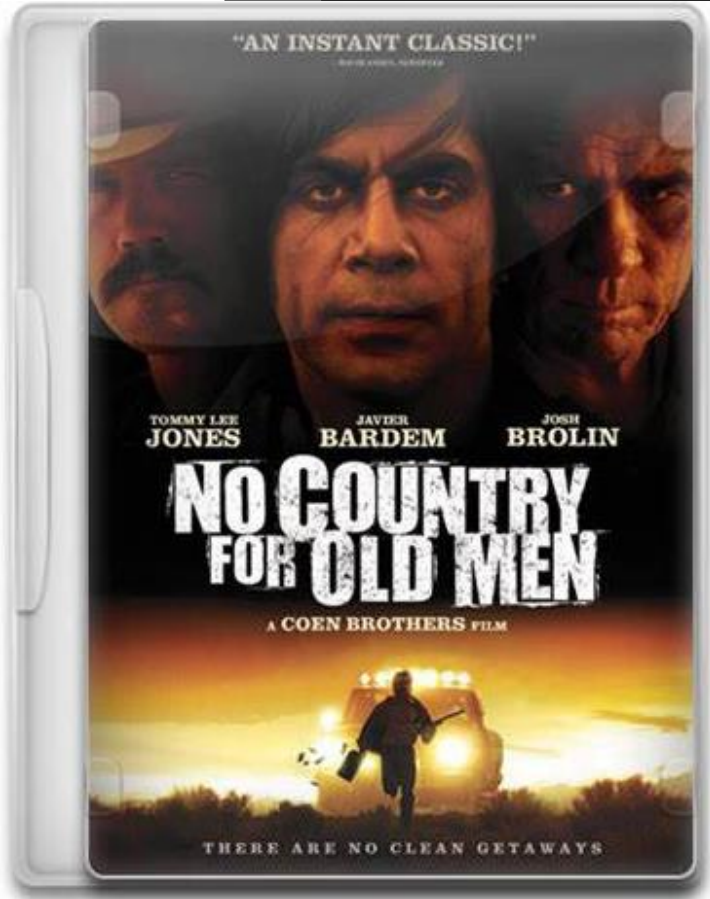
# The slippery slope of Service Contracting



- Private sector contractor is “yet to be organized”
  - Buses and jeepneys are in process of consolidation
  - Contracting with thousands of small operators is a bureaucratic nightmare
- Absence of a pre-existing (+Local) Public Transit Agency (PTA)
  - No LGUs has embraced PT as public service obligation (PSO)
  - Public sector counter-party to SCS is missing
- LTFRB is the wrong counterparty: conflicted interest between regulator and operator
  - No experience in PT transit management
  - Gov’t as transit manager: from the frying pan into the fire
- Open a Pandora’s Box: politicians meddling in the selection of operators and setting of fares (weak institutions)
- Wrong starting point in the Trifecta

*\*Conclusions derived by applying Backcasting methodology see ADB’s Futures Thinking in Asia Pacific*

# Realizations of an 'aging' Researcher



- ➔ Public Monopoly is to be preferred when
  - *Economies of Scale*
  - *Public institutions are strong/competent*
- ➔ Government (PHI) is a bad manager in O&M situation
  - *Reverse Midas touch: turns gold into bronze*
  - *Inner clock on accelerated entropy*
- ➔ In a competitive market (according to Economists)
  - *Government hand is unnecessary*
  - *Steering, not Rowing, is the mantra*
- ➔ Balancing too many vs too few operators
  - *Too many: commuters can't differentiate good from the bad*
  - *Fear of monopoly/oligopoly is imaginary (in transport)*
  - *Other modes are competitors (hiding on plain sight)*
- ➔ Colonial mentality can't be dismissed
  - *Seduced by imported ideas & foreign experts*
  - *Dismissive of local researchers*
  - *Explains obsession with Service Contracting Scheme*

# Many questions when I begun my journey





# Many questions remain, after many years



PT Modernization = Corporatisation/Amalgamation?



Can small operators be coordinated or integrated without consolidation?



How to save PUVM? Or does it need saving?



Will the old playbook on bus consolidation lead to new outcome?



What about public transport in 1,400+ municipalities without buses or jeepneys as PT mode?

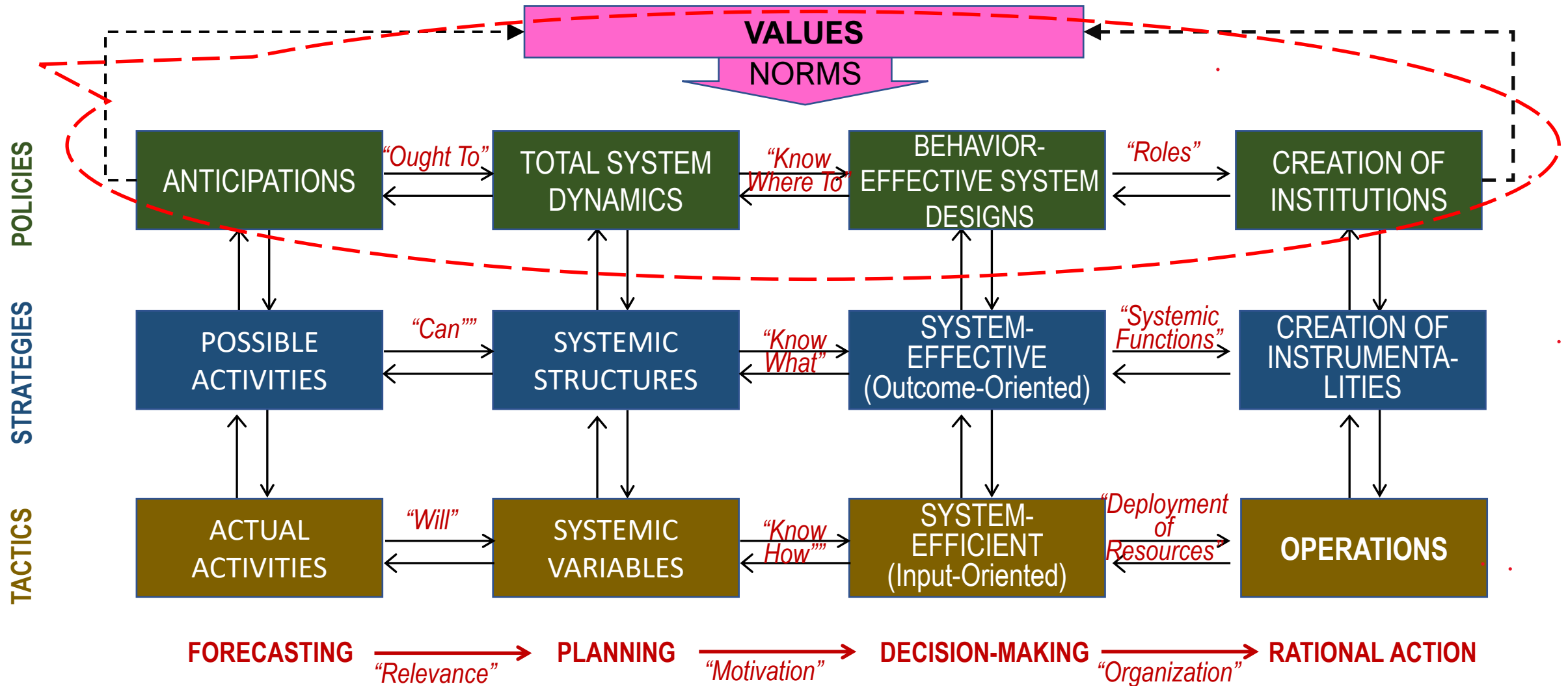


# One more thing...



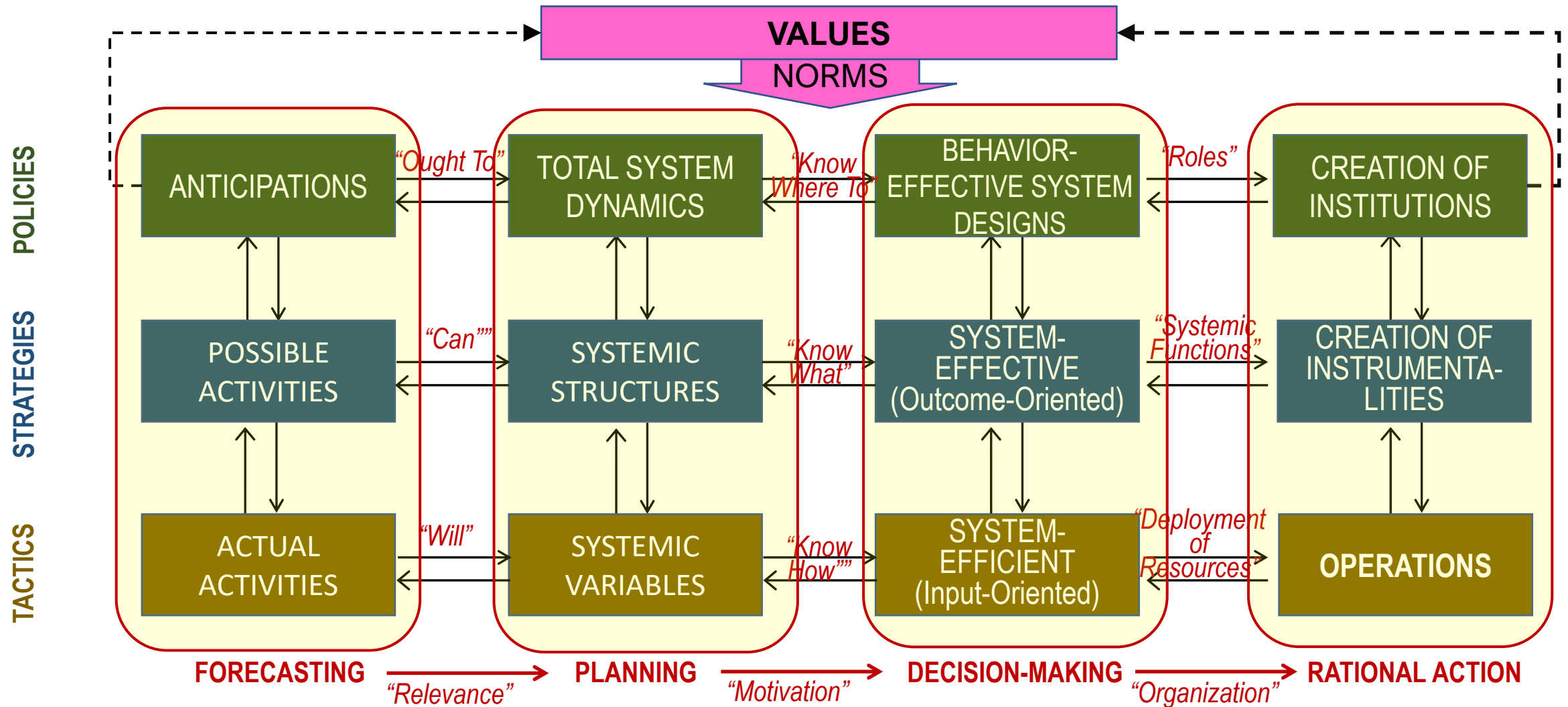
What comes next after STO?  
[Following the musings of THREDBO]

# A Framework for Policy Design & Planning



This model appeared in a Journal of Policy Science sometime in the 1970s. Original paper and author could no longer be traced

# Phasing of S-T-O-P







*Thank You !*



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